

To the Editor:

'Misleading Logic'

To the Editor of The Tribune:

On Monday The Tribune reprinted an article from the Editor and Publisher magazine by a Mr. Herbert Franks, advertising director of an Atlanta, Georgia, newspaper. Fanning over Mr. Franks' self-righteous defenses of advertising media, his political and economic observations contain precisely the sort of slick and misleading logic that has caused the public to be suspicious of politicians of his profession.

Aside from his defense of advertising, Franks evidently has only two points to make. The first deals with the political position of Senator John F. Kennedy that we should expand the public sector of our economy at the expense of the private sector; Franks labels this a "classic and complete example" of socialism.

"Simply Wrong"

In this Franks is simply wrong. Socialism, whether he likes the definition or not, is the government ownership of the means of production. Neither of the two major parties is advocating that we nationalize the steel industry, or the television industry, or whatever. Words do have meanings, after all, and advertising directors would be well-advised to use them properly.

Franks' second point which is rather disconcertingly inconsistent with his first seems to be that we cannot in any case reallocate resources from the private to the public economy. "What kind of impractical and theoretical paper work is this," he asks, "which transfers money not spent on an individual purchase into money available for public use here? If I don't buy a cigar does that saving go toward someone's education or his wages?"

The answer Mr. Franks intends is no, but the correct answer is yes. When Mr. Franks dies without his cigar

the money saved was used in order to build schools, he is clearly paying for someone's education. His abstention of breakfast will starve his children (etc.).

Rather than escape in the sort of wretched nonsense that Mr. Franks seems to favor, the American people might do well to consider the critical nature of the forthcoming election. According to a recent study done by the Central Intelligence Agency and released by the Joint Economic Committee of the United States Congress, between 1950 and 1959 industrial production in the U.S. increased by 41 per cent. During the same period industrial production in the U.S.S.R. went up 129 per cent, and in the People's Republic of China industrial production in the U.S.S.R. went up by 100 per cent. CIA estimated that between 1950 and 1955 industrial production in the U.S. will rise by 30 per cent; in the U.S.S.R. by 68 per cent; and communist China by 118 per cent.

Better Performance

If we are to maintain the strength of the western alliance, our economic performance in the future must be far better than in the past. This is the challenge that confronts America. It will not be met by more advertising; it will only be met by greater sacrifice — going without consumer goods in order to build our industrial plants.

If we cannot pay scholars as much as football players; if we cannot give up toll fees for decent highways; if we cannot go without TV spectacles in order to help the peoples of South America, Asia and Africa achieve the measure of the good life; if, in short, we cannot or will not rise to meet this challenge, then Korea

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