

## Tata Steel Ltd

Raise estimates & PT as Europe continues to pick up, while India stabilizes; Could be PCF positive in FY15E

TATA's leverage to a European recovery goes beyond steel EBITDA/T, in our view. Reported EBITDA could improve sharply in two other scenarios, and the higher EBITDA from Europe would likely result in TATA being PCF positive in FY15E (even as we hold in expectation of ~Rs130bn and no asset sales). Stronger equity markets in Europe combined with higher interest rates should also lead to a better position relative Street dollars. We increase TATA Europe EBITDA for FY15E to ~\$700m (EBITDA/T ~\$11/T) from ~\$600m earlier. We see large upside risks to our European estimates, if a) current spreads were to narrow for the full year, and b) if long product demand recovery starts in Q1+14E. We raise our PT to Rs250 (based on FY15 EBITDA).

- Even if current spreads do not narrow, there is significant upside to our TATA Europe estimates. January was a unique month, as the rates that spreads widened materially in Europe as steel prices increased, even as raw material prices were falling. We do not expect this to continue, but we see upside risks to our estimates, primarily driven by demand, particularly Long steel. TATA has mothballed capacity in Long steel in UK, and continued demand revival of these capacities could drive significant upside to our Street-high estimates. Every ~100MT increase in EBITDA effectively adds ~\$0.4 to our PT.
- India should remain steady, we see little risk of any disruption from Bhak Communications. We do not see any disruption to TATA's iron ore operations. Our average discounts are not building in a big domestic recovery and hence we expect discount to import parity price to remain, though narrow. While there are worries about a steep iron ore price fall as HD driving global HRC steel prices below \$100/T, we would highlight that a) weaker D-OX remains supportive for local prices, and b) there is upside risk to ~~FFR/Steel demand estimates~~.
- Even with Rs130bn capex estimates, TATA could turn PCF positive. We are not building in asset sales and the group investment and Dividend Payout are embedded options, values in the balance sheet which could be monetized if required. We do not give any value to them.
- What to expect in earnings on Feb 12: We expect consolidated EBITDA of Rs247.7m, 1% company coupled revenues of Rs37.7m while our TATA Europe EBITDA/T is at ~\$11.5/T revenues at ~\$26/T.
- Remains OW: TATA remains the most levered stock to any European recovery and we believe a recovery is NOT yet priced into the stock.

Tata Steel Ltd (BSE: 512, Bloomberg: TATA.BE)

Rs in 100 crore/US\$ m	2012E	2013E	2014E	2015E	2016E
Net Sales (Rs in)	1,200	1,207	1,200	1,202	1,200
Net Profit (Rs in)	52	72	58	58	70
EPS (Rs)	10.40	14.40	11.60	11.60	14.00
Net Profit growth (%)	(1.8%)	(28.1%)	(24.3%)	72.0%	20.0%
ROE	12.0%	17.2%	8.8%	10.0%	10.0%
ROA	7.0	10.0	7.0	7.7	7.7
PER (x)	19.0	10.0	10.0	10.0	10.0
PBV (x)	0.9	0.9	0.9	0.9	0.9
EV/EBITDA (x)	6.7	7.0	6.2	6.1	6.1

Source: Company data, Bloomberg, J.P. Morgan estimates

See page 13 for analyst certification and important disclosures, including non-US analyst disclosures.

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### Overweight

Rs250.00, 1x P/B (B)  
Price: Rs250.00

▲ Price Target: Rs250.00  
Previous: Rs220.00

#### India

##### Metals & Mining

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#### Steel Performance



Index	2012	2013	2014	2015	2016
India	100	115	105	95	95
China	100	115	105	95	95
US	100	115	105	95	95
EU	100	115	105	95	95

Target price & recommendation

Interesting Headline

Stock vs. index Graph

Investment Report Summary

Stock Data

# How To Write Equity Research Report

**Prasanna Chandra, Savita Shrimal**



## **How To Write Equity Research Report:**

**Writing Securities Research** Jeremy Bolland, 2011-09-07 There is a strong need for this book by Jeremy Bolland which dissects all issues relating to securities research. The requirement for better research does not only apply to the US securities market but to securities markets all over the world. This book is relevant in any setting. It will equip analysts with many useful tools to help them achieve success. Mark Mobius, President, Templeton Emerging Markets Fund. Jeremy Bolland's book is essential reading for all people involved in writing securities research. Moreover, it is not just a technical and legal guide but also a timely reminder of the principles of good writing. Andrew Leeming, Author of *The Super Analysts*. Knowing your ratios and spreadsheets is no longer enough to become an investment analyst. As Jeremy Bolland points out, you need to know your do's and don'ts of how to approach clients and companies. This guide to doing it properly is an obvious selection for the bookshelf of anyone who aspires to offer investment advice and a fine reference for anyone who receives such advice. Jake van der Kamp, Financial Columnist, South China Morning Post. At last, here's a comprehensive yet easy-to-read guide explaining all the best practice principles involved in writing securities research. It is full of useful information. If all securities analysts followed the guidance that has been clearly laid out in this book by Jeremy Bolland, research enforcement regulators around the world would be out of a job. Anyone who is involved in writing and publishing research or using research for investment decisions from the novice to the expert should read this book. I highly recommend it. Anthony Espina, Chairman, Hong Kong Stockbrokers Association.

**How to Write Psychology Research Reports & Essays** Bruce Findlay, 2014-09-01 *How to Write Psychology Research Reports and Essays 7e* is endorsed by the Australian Psychological Society and is a useful reference to the strict guidelines required by the APS and the APA (American Psychological Association) styles. A student who grasps these concepts and learns the conventions will have a sound basis for presenting research in a professional manner and writing well-argued essays so that the later step of writing for publication should be an easier one to take.

**The Emerald Handbook of Challenge Based Learning** Eliseo Vilalta-Perdomo, Jorge Membrillo-Hernández, Rosario Michel-Villarreal, Geeta Lakshmi, Maria Julia Martínez-Acosta, 2022-08-08 This is the first handbook offering an in-depth exploration on how to conceive, design, implement, monitor, and develop Challenge Based Learning initiatives in Higher Education Institutions. It presents contributions from international experts from theory to practice and provides insightful directions for future research on this topic.

**Mastering Personal Investments** Prasanna Chandra, Savita Shrimal, 2025-06-17 *Mastering Personal Investments* is a comprehensive and practical guide to navigating your financial journey from your first investment to achieving financial independence. In today's fast-changing and often unpredictable economy, making smart investment decisions can feel overwhelming. This book breaks down complex concepts into simple, easy-to-follow steps, helping readers build the knowledge and confidence they need to invest wisely. Drawing on years of expertise, Prasanna Chandra and Savita Shrimal explain key ideas with clarity, backing them with real-life examples and offer

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**Securities and Derivative Market 11e (2 Vol)** GREENE,2014-12-29 Dramatic changes in U S law have increased the need to understand the complex regulation of todayand s global capital and derivatives markets U S Regulation of the International Securities and Derivatives Markets is the first truly comprehensive guide in this dynamic regulatory arena This completely updated Eleventh Edition was authored by a team of attorneys at Cleary Gottlieb Steen and Hamilton LLP one of the foremost law firms in international finance U S Regulation of the International Securities and Derivatives Markets provides thoroughly up to date coverage of the SEC Securities Offering Reform rules the impact of the Dodd Frank Act and the Sarbanes Oxley Act on public companies in the United States and much more Advising clients on cross border securities transactions means dealing with a tangle of complex rules and requirements This comprehensive reference explains in detail virtually everything your clients might want to know including The U S securities and commodities laws pertaining to foreign participants and financial products entering U S capital markets and U S securities in international markets including a comprehensive discussion of the requirements imposed by the Sarbanes Oxley Act and the regulatory framework established by the Dodd Frank Act The rules and regulations affecting each participant including foreign banks broker dealers investment companies and advisers futures commission merchants commodity pool operators commodity trading advisors and others The rules and requirements behind different cross border transactions including private placements and Rule 144A ADR programs the U S Canadian MJDS global offerings and more The principal European Union measures governing securities offerings and ongoing reporting in the European Union Many additional regulatory issues including enforcement and remedies recent case interpretations FINRA and other SRO rules and much more U S Regulation of the International Securities and Derivatives Markets Eleventh Edition is by far the most comprehensive reference of its kind This is the only

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Educational Research in China Youchao Deng, Baoli Gao, 2021-04-19 The articles in this book are from Educational Research the top academic journal in the field of education research in China It covers education theory and philosophy basic education education economy and management and other fields focusing on the hot and frontier issues of Education in China 2019 such as the development of artificial intelligence and education the contribution of education to green GDP rural education teams and policies vocational education development and so on Educational researchers in the college and university educational policy makers and frontline teaching staff would be interested in it By focusing on the current hot issues and frontier education issues the book explores the deep theoretical basis behind the phenomenon so as to establish in the reader's mind the connections between theory and practice China and world

*Made In China* Donald N. Sull, Yong Wang, 2005-04-18 Executives worldwide have studied and emulated U S entrepreneurs from Bill Gates to Michael Dell Yet we know next to nothing about the pioneers who are reshaping the world's second largest economy China In the face of murky ownership structures inconsistent access to capital shifting industrial policy and other obstacles an elite few Chinese firms have thrived during the turbulence of the last decade In *Made in China* Donald N Sull profiles eight of these formidable ventures to reveal the secrets behind their surprising success Based on extensive research including in depth interviews and access to corporate archives *Made in China* explores these entrepreneurs winning strategies from how they anticipate and maneuver through emerging threats and opportunities active waiting to how they manage risks and how they consistently out execute rivals Taken together these principles represent a comprehensive model for managing in unpredictable environments worldwide An insider's look at the playbook of some of the world's savviest and most resilient entrepreneurs *Made in China* is essential reading for companies operating in China or in any volatile industry or market Sull is an associate professor of management practice at London Business School Previously an assistant professor of business administration at Harvard Business School Sull was also a consultant at McKinsey Co Inc He advises both multinational firms and new ventures in several countries

**Ben Graham Was a Quant** Steven P. Greiner, 2011-02-09 Innovative insights on creating models that will help you become a disciplined intelligent investor The pioneer of value investing Benjamin Graham believed in a philosophy that continues to be followed by some of today's most successful investors such as Warren Buffett Part of this philosophy includes adhering to your stock selection process come hell or high water which in his view was one of the most important aspects of investing So if a quant designs and implements mathematical models for predicting stock or market movements what better way to remain objective than to invest using algorithms or the quantitative method This is exactly what *Ben Graham Was a Quant* will show you how to do Opening with a brief history of quantitative investing this

book quickly moves on to focus on the fundamental and financial factors used in selecting Graham stocks demonstrate how to test these factors and discuss how to combine them into a quantitative model Reveals how to create custom screens based on Ben Graham s methods for security selection Addresses what it takes to find those factors most influential in forecasting stock returns Explores how to design models based on other styles and international strategies If you want to become a better investor you need solid insights and the proper guidance With Ben Graham Was a Quant you ll receive this and much more as you learn how to create quantitative models that follow in the footsteps of Graham s value philosophy **FCC**

**Record** United States. Federal Communications Commission,2006 **Congressional Oversight Panel, Examining the Consequences of Mortgage Irregularities, ... November 16, 2010, \*** ,2011 *Performance Measurement and Management for Engineers* Michela Arnaboldi,Giovanni Azzone,Marco Giorgino,2014-09-08 *Performance Measurement and Management for Engineers* introduces key concepts in finance accounting and management to project managers who have engineering backgrounds It focuses these basic concepts on issues of measuring and managing enterprise value Thus after defining enterprise value the book begins by explaining the ways and means of measurement It then takes up financial measurement describing and analyzing the typologies of financial indicators while illustrating their advantages and disadvantages After focusing on measuring enterprise value the second section takes up managing that value Like the first it pursues a double view using indicators for internal control while employing them to analyze other companies If engineering project managers possess a source of quantitative and qualitative information about business management *Performance Measurement and Management for Engineers* will help them increase their contributions to the business Explains how main performance indicators are related to the value of the company Reveals how to assess the financial needs of companies in relation to their financial goals and mechanisms e g equity debt and hybrid Describes key information and indicators for assessing the ability of enterprises to create value across time Indicates the profitability sources of different business units

**Vault Career Guide to Investment Banking** Tom Lott,Derek Loosvelt,Mary Phillips-Sandy,Richard Roberts,Vault (Firm),2013 Provides information on investment banking covering the basics of financial markets interviews career paths and job responsibilities **Governance, Compliance and Supervision in the Capital Markets, + Website** Sarah Swammy,Michael McMaster,2018-05-11 The definitive guide to capital markets regulatory compliance *Governance Compliance and Supervision in the Capital Markets* demystifies the regulatory environment providing a practical flexible roadmap for compliance Banks and financial services firms are under heavy regulatory scrutiny and must implement comprehensive controls to comply with new rules that are changing the way they conduct business This book provides a way forward with clear actionable guidance that strengthens governance at all levels and balances supervisory and compliance requirements with the need to do business From regulatory schemes to individual roles and responsibilities this invaluable guide details the most pressing issues in today s financial services organizations and provides expert advice The ancillary

website provides additional tools and guidance including checklists required reading and sample exercises that help strengthen understanding and ease real world implementation Providing both a broad overview of governance compliance and supervision as well as detailed guidance on application this book presents a solid framework for firms seeking a practical approach to meeting the new requirements Understand the importance of governance and Tone at the Top Distinguish the roles of compliance and supervision within a financial services organization Delve into the regulatory scheme applicable to broker dealers banks and investment advisors Examine the risks and consequences of inadequate supervision at the organizational or individual level The capital markets regulatory environment is complex and ever evolving yet compliance is mandatory A solid understanding of regulatory structure is critical but must also be accompanied by a practical strategy for effective implementation Governance Compliance and Supervision in the Capital Markets provides both enabling today s banks and financial services firms to get back on track and get back to business

*Redefining Media in the Digital Age* Paolo Sigismondi, 2024-08-10 The global rise of streaming and social media platforms and the influence of tech giants in increasingly more sectors of the economy including the media industry have disrupted the status quo of the global media competitive landscape This volume offers an insightful analysis of the profound changes in the competitive advantages in the media industry ushered in by digital convergence and their ramifications As Hollywood enters its second century it faces novel challenges stemming from the digital revolution which are greater in magnitude and in impact than any of those brought in by previous communication technology revolutions in the last century These new challenges include the ascent of new competitors leading conglomerates arising from the digital revolution which as a result of the ever expanding reach of digital convergence are successfully operating in the media sector as well The new competitive dynamics are on display in the analysis of the streaming and social media landscapes This book sheds light on the clash of two institutional logics within the new attention economy and its consequences on the competitive landscape The legacy media institutional logics represented by the legacy media conglomerates revolving around the Hollywood studios which have established their primacy in the global mediascape for decades now directly compete in the new landscape shaped by digital convergence with the digital media institutional logics identifying the tech giants emerging victorious from the digital revolution The analysis utilizes the dichotomy between scripted and non scripted media entertainment as a framework to assess the diverse competitive landscapes business dynamics and their implications of the different segments shaping the contours and boundaries of the media industry

*Damodaran on Valuation* Aswath Damodaran, 2016-02-08 Aswath Damodaran is simply the best valuation teacher around If you are interested in the theory or practice of valuation you should have Damodaran on Valuation on your bookshelf You can bet that I do Michael J Mauboussin Chief Investment Strategist Legg Mason Capital Management and author of More Than You Know Finding Financial Wisdom in Unconventional Places In order to be a successful CEO corporate strategist or analyst understanding the valuation process is a necessity The second edition of



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## **Table of Contents How To Write Equity Research Report**

1. Understanding the eBook How To Write Equity Research Report
  - The Rise of Digital Reading How To Write Equity Research Report
  - Advantages of eBooks Over Traditional Books
2. Identifying How To Write Equity Research Report
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an How To Write Equity Research Report
  - User-Friendly Interface
4. Exploring eBook Recommendations from How To Write Equity Research Report
  - Personalized Recommendations
  - How To Write Equity Research Report User Reviews and Ratings
  - How To Write Equity Research Report and Bestseller Lists
5. Accessing How To Write Equity Research Report Free and Paid eBooks
  - How To Write Equity Research Report Public Domain eBooks
  - How To Write Equity Research Report eBook Subscription Services
  - How To Write Equity Research Report Budget-Friendly Options

6. Navigating How To Write Equity Research Report eBook Formats
  - ePub, PDF, MOBI, and More
  - How To Write Equity Research Report Compatibility with Devices
  - How To Write Equity Research Report Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of How To Write Equity Research Report
  - Highlighting and Note-Taking How To Write Equity Research Report
  - Interactive Elements How To Write Equity Research Report
8. Staying Engaged with How To Write Equity Research Report
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers How To Write Equity Research Report
9. Balancing eBooks and Physical Books How To Write Equity Research Report
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection How To Write Equity Research Report
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine How To Write Equity Research Report
  - Setting Reading Goals How To Write Equity Research Report
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of How To Write Equity Research Report
  - Fact-Checking eBook Content of How To Write Equity Research Report
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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