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Lior Gideon

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Contemporary Marketing Thought Barnett Greenberg, Danny N. Bellenger, American Marketing Association, 1977

Market-based Management Roger J. Best, 2000 Using an applied approach that focuses on marketorientation marketing strategy and market based management this text details the connections between a market driven strategy customer value and profitable growth Integrated coverage of the Internet Explores how the Internet can affect marketing demand customer access and improve competitive intelligence Expanded coverage of developing a Marketing Plan in Chapter 14 More consumer examples integrated throughout the text End of chapter application problems solutions are in the Instructor s Manual Glossary has been added to the end of the text A focus on the fundamental need for businesses to attract satisfy and retain customers Coverage that goes beyond marketing fundamentals Features a three fold integration of market driven strategy customer satisfaction and profitable growth

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