I. Introduction

The opening statement is one of the most important components of any trial. It is your first opportunity to present the case to the jury, and to shape the jury's perspective of the entire trial. The opening statement also is your first opportunity to present yourself to the jury, and to establish the kind of credibility that will persuade jurors to trust the testimony, documents, and other evidence that you eventually will submit for their consideration. A superb opening can set you on a path toward winning the case, but a disastrous opening may be difficult to overcome. Thus, the content and the presentation of your opening statement must be developed with care.

As a general rule, counsel may not argue during opening. Rather, the opening statement should serve as a preview of the anticipated testimony, exhibits, and other evidence. Think of the opening statement as a forecast, designed to provide a general understanding and provoke further interest, like the kind of preview you might see on the inside jacket of a novel. The jacket text that introduces a novel typically does not confuse the prospective reader with an overly detailed chronology of events; it does not bore the reader with a recitation of the characters' names in the order they will appear in the book; and it does not command the reader to feel a certain way about the story contained in its pages. Instead, the jacket text captures the essence of the book in a way that gives the reader a general sense of the book's theme, entices the reader to proceed further, and leaves the reader to make his own judgment regarding the final meaning of the story. That is the way jurors should be left at the end of the opening statement — with an understanding of the case's theme, an eagerness to learn more, and an appreciation for the ultimate judgment they will be asked to make.

II. Elements of the Opening Statement

Theme of the Case

In the opening statement, a lawyer should provide the jury with a theme that will serve as a framework for every piece of evidence the jury hears during the case. The theme should communicate how the evidence will fit together, and why your client's position in the case is the right one. For instance, a lawyer defending a discrimination case may have a theme of "unheeded warnings" to communicate that the plaintiff had a chance to improve their performance before termination, but failed to take advantage of the opportunity. Plaintiff's counsel in the same case may have a theme of "repeated disciplinary actions, all motivated by race." Obviously, expressing a theme is difficult to do without bordering on argument — which is improper in the opening statement — but courts generally allow a lawyer to state a theme at the beginning and end of the opening statement, as long as the rest of the opening is not argumentative.

A good way to develop a theme is to try to describe your case in one summary sentence, without legalese, as you might do if you were explaining your case to a non-lawyer family

Example Seminar Opening Statements

Guillaume Favre

Example Seminar Opening Statements:

Seminars, Energy Policy, the Impact on Budgetry and Economic Goals ..., July 17, 1975 ..., July 29, 1975 United States. Congress. Senate. Committee on the Budget, 1975 Seminar, Economic and Budget Outlook 1976-1980 ..., July 15, 1975 United States. Congress. Senate. Committee on the Budget, 1975 **Hearings, Reports and Prints of the Senate** Committee on the Budget United States. Congress. Senate. Committee on the Budget,1975 Post-Conflict Heritage, **Postcolonial Tourism** Tim Winter, 2007-11-08 Weaving together a political analysis of heritage policies with an understanding of tourism as a series of intersecting cultural economies this book explores a decade of world heritage and Richard Titmuss John Stewart, 2020-06-02 This is the first full length biography of Richard Titmuss a tourism in Angkor pioneer of social policy research and an influential figure in Britain's post war welfare debates Drawing on his own papers publications and interviews with those who knew him the book discusses Titmuss s ideas particularly those around the principles of altruism and social solidarity as well as his role in policy and academic networks at home and overseas It is an enlightening portrait of a man who deepened our understanding of social problems as well as the policies that respond most effectively to them Report of the Expert Workshop on Aquaculture Co-management Food and Agriculture Organization of the United Nations, 2023-10-27 The FAO Expert Workshop on Aguaculture Co management gathered global experience and knowledge relevant to the definition and characterization of aquaculture co management The main objectives of the workshop were to elucidate the concept of aquaculture co management in terms of definition rationale scope objective and underlying principles discuss the effective implementation of aquaculture comanagement draft a methodology and the main steps to guide a successful implementation of comanagement systems in aguaculture and reflect on future sector developments and the role of co management in aquaculture The workshop took place in hybrid mode from 8 to 11 June 2022 in Kigali Rwanda Eighteen experts attended the workshop with eleven attending in person and seven joining online The main topics discussed included i overview of the background document on Aquaculture Co management ii presentation of the concept and application scope requirements and characteristics of aquaculture co management iii the models and practices to guide a successful implementation of co management system in aquaculture iv future sector developments and the role of co management v the monitoring and evaluation of aquaculture co management and vi the main steps to guide a successful implementation of aquaculture co management During the workshop participants were presented with a draft rationale a definition principles and models of aquaculture co management as outlined in a background document which was shared ahead of the event They were then invited to provide advice on these elements of aquaculture co management to establish a shared understanding of the concept and define a pathway for its further development The expert input will be used to develop a methodology produce a guidebook to establish aguaculture co management systems write case studies and conduct outreach activities Records of the Diplomatic Conference on Certain Copyright and Neighboring Rights Questions World

Intellectual Property Organization, The Records of the Diplomatic Conference on Certain Copyright and Neighboring Rights Questions held in Geneva from December 2 to 20 1996 contains documents relating to that Conference which were issued before during and after the Conference Controlled Accessibility Workshop Report Susan K. Reed, Dennis K. Branstad.1974 Averting Alcohol Abuse United States. Congress. Senate. Committee on Governmental Affairs, 1990 Alcohol Highway-traffic Safety Workshop for Law Enforcement Officials Abt Associates, United States. National Highway Alcohol Highway-traffic Safety Workshop for Alcohol Rehabilitation and Treatment Traffic Safety Administration, 1974 Personnel Abt Associates, 1974 Alcohol Highway-traffic Safety Workshop for Local Officials Abt Associates, United States. National Highway Traffic Safety Administration, 1974 Alcohol Highway-traffic Safety Workshop for State Officials William Walker, Abt Associates, 1974 Alcohol Highway-traffic Safety Workshop for State Officials Abt Associates, United States. National Highway Traffic Safety Administration, 1974 The Workshop for Morality Dindin Solahudin, 2008-08-01 This ethnographic study attempts to portray Pesantren Daarut Tauhid in Bandung Java in terms of its emergence its nature and structure and the role it plays in the reinforcement of Islamic morality in a Muslim community. The initial stages and the foundation of the pesantren are first discussed in order to understand a number of events which were crucial to the emergence of the pesantren The thesis then examines the nature of the leader and his followers and the structure of interrelationships between them Next the practice of Islam at the pesantren is discussed in order to consider its creativity in expressing Islam Finally the thesis discusses the ways by which the pesantren reinforces religious morality Provided by publisher Alcohol Highway-traffic Safety Workshop for the Judiciary, April 1974 William Walker, United States. National Highway Traffic Safety Administration, 1974 Language Interpretation and Communication D. Gerver, 2013-03-09 Language Interpretation and Communication a NATO Symposium was a multi disciplinary meeting held from September 26 to October 1st 1977 at the Giorgio Cini Foundation on the Isle of San Giorgio Maggiore in Venice The Symposium explored both applied and theoretical aspects of conference interpretation and of sign language interpretation. The Symposium was sponsored by the Scientific Affairs Division of the North Atlantic Treaty Organisation and we would like to express our thanks to Dr B A Bayrakter of the Scientific Affairs Division and to the Members of the NATO Special Programme Panel on Human Factors for their support We would also like to thank Dr F Benvenutti and his colleagues at the University of Venice for their generous provision of facilities and hospitality for the opening session of the Symposium Our thanks are also due to Dr Ernesto Talentino and his colleagues at the Giorgio Cini Foundation who provided such excellent conference facilities and thus helped ensure the success of the meeting Finally we would like to express our appreciation and thanks to Becky Graham and Carol Blair for their invaluable contributions to the organization of the Symposium to Ida Stevenson who prepared these proceedings for publication and to Donald I MacLeod who assisted with the final preparation of the manuscript Agrobiodiversity, 2009 Nuclear Physics - Proceedings Of The 2nd European Biennial Conference Daniel

Guinet,1995-04-26 When the People's Republic of China PRC was granted Most Favored Nation MFN status by the United States in 1979 no one imagined the massive transformation the Chinese economy would make within a few decades China's remarkable transition from merely being a world factory to the source of the world's new R D and product design and innovation since the 1980s is the key focus of Spillover Effects of China Going Global In this insightful and unique book Joseph Pelzman shows how the second largest world economy triggered off many spillover effects beyond mass labour production of durable and non durable goods such as the provision of foreign aid to African Latin American and Asian economies and increasing focus on internal endogenous innovation research and development He provides a comprehensive look at these spillover effects and analyzes how they will undoubtedly bring positive opportunities for others within the rest of the world in the 21st Century

The Development Dimension Fishing for Coherence Proceedings of the Workshop on Policy Coherence for Development in Fisheries OECD,2006-08-29 This publication is a compilation of papers and records of the Workshop on Policy Coherence for Development in Fisheries hosted by the OECD's Committee for Fisheries and Development Assistance Committee in April 2006

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