

6. Just in time (JIT) technique is used getting wider acceptance world over. The technique was first introduced in
- (1) India
 - (2) Indonesia
 - (3) Japan
 - (4) America
 - (5) None of these
7. Gate keepers _____
- (1) Use the products
 - (2) Reports on product performance
 - (3) Control the flow of information into buying center
 - (4) Issue challan for discharge of product
 - (5) None of these
8. After sale service are mostly affected by _____
- (1) the need of Dealer
 - (2) consumers behavior
 - (3) company supplier relations
 - (4) consumer supplier relation
 - (5) none of these
9. Product planning is not an activity. It is a _____
- (1) Boom
 - (2) Development
 - (3) Process
 - (4) Creation
 - (5) Planning
10. Product planning involves
- (1) Product testing
 - (2) Engineering and research and development
 - (3) Wage
 - (4) Salary
 - (5) Both (1) and (2)

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