

Individual Sales Report

Prepared for: **Sample Person**

Date Prepared: 0/00/0000

Thank you for completing the "I Opt" Survey. Your responses to the questionnaire have been tabulated and your own personal strategic sales style(s) have been identified.

Your answers indicate that you scored highest in the ranges of **Logical Processor (LP)** and **Hypothetical Analyzer (HA)**. This report contains a sketch of the behavioral traits and preferences common to those sales styles.

When reviewing these results you should keep in mind that the ability to "sell" is a fundamental part of life. Everybody can and does sell. We sell ourselves to our mates, we sell our skills to our employers and we sell our old cars as we replace them. "I Opt" sales builds on this basic ability and carries it to an expert level status. Any style can reach this level. However, the way this might be done can vary.

The sales style classifications above are based on the scores calculated from the answers that you provided. The scores do **NOT** reflect nor predict your personality, ability, experience, or suitability. They are simply a natural outcome of the way you process information. Any interpretation of this report should take into account ALL relevant input such as actual experience, skills, interests, abilities, the market being addressed and product being sold.

Example Of A Good Report

Eric Tyson, Ray Brown



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Congress. Senate. Select Committee on Intelligence,2014 This report includes the findings and conclusions as well as the Executive Summary of the final Study on the CIA s Detention and Interrogation Program with additional and minority views of members of the U S Senate The full Committee Study which totals more than 6700 pages remains classified as of 2015

How to Give Effective Feedback to Your Students Susan M. Brookhart,2017-03-10 Properly crafted and individually tailored feedback on student work boosts student achievement across subjects and grades In this updated and expanded second edition of her best selling book Susan M Brookhart offers enhanced guidance and three lenses for considering the effectiveness of feedback 1 does it conform to the research 2 does it offer an episode of learning for the student and teacher and 3 does the student use the feedback to extend learning In this comprehensive guide for teachers at all levels you will find information on every aspect of feedback including Strategies to uplift and encourage students to persevere in their work How to formulate and deliver feedback that both assesses learning and extends instruction When and how to use oral written and visual as well as individual group or whole class feedback A concise and updated overview of the research findings on feedback and how they apply to today s classrooms In addition the book is replete with examples of good and bad feedback as well as rubrics that you can use to construct feedback tailored to different learners including successful students struggling students and English language learners The vast majority of students will respond positively to feedback that shows you care about them and their learning Whether you teach young students or teens this book is an invaluable resource for guaranteeing that the feedback you give students is engaging informative and above all effective **Excellence in**

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focusing alternatively on converging diverging features of texts and discourses *Report of the Proceedings and Debates in the Convention to Revise the Constitution of the State of Michigan. 1850* Michigan. Constitutional Convention,1850

Annual Report Ontario. Department of Agriculture and Food,1896 **The Lecturer's Toolkit** Phil Race,2019-09-26
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