# Chapter 1 Managerial Accounting and the Business Environment

#### Solutions to Questions

1-1 In contrast to financial accounting, managerial accounting: (1) focuses on the needs of managers rather than outsiders; (2) emphasizes decisions affecting the future rather than the financial consequences of past actions; (3) emphasizes relevance rather than objectivity and verifiability; (4) emphasizes timeliness rather than precision; (5) emphasizes the segments of an organization rather than summary data concerning the entire organization; (6) is not governed by GAAP; and (7) is not mandatory.

1-2 A business plan is typically prepared by new businesses and contains information about the company's basic product or service and about the plans for getting it to market (i.e., the customers). Details will included in the plan will include the production method, the marketing plan and the financial resources needed. Key users are the potential providers of financial resources for the business – lenders and investors.

1-3 Customer value propositions fall into three broad categories—customer intimacy, operational excellence, and product leadership. A company with a customer intimacy strategy attempts to better understand and respond to its customers' individual needs than its competitors. A company that adopts an operational excellence strategy attempts to deliver products faster, more conveniently, and at a lower price than its competitors. A company that has a product leadership strategy attempts to offer higher quality products than its competitors.

1-4 Managers carry out three major activities in an organization: planning, directing and motivating, and controlling. Planning involves establishing a basic strategy, selecting a course of action, and specifying how the action will be implemented. Directing and motivating involves mobilizing people to carry out plans and run routine operations. Controlling involves ensuring that the plan is actually carried out and is appropriately modified as circumstances change.

1-5 The Planning and Control Cycle involves formulating plans, implementing plans, measuring performance, and evaluating differences between planned and actual performance.

1-6 The controller is responsible for many of the technical aspects of the accounting and finance functions in an organization. The controller also often works with other managers and provides consulting and business analysis services. Controllers are often key members of cross-functional teams involved in a variety of activities including developing budgets, analyzing project proposals and targeting processes for improvement.

1-7 A person in a line position is directly involved in achieving the basic objectives of the organization. A person in a staff position provides services and assistance to other parts of the organization, but is not directly involved in achieving the basic objectives of the organization.

1-8 Decentralization involves the delegation of decision-making throughout an organization by giving managers at different operating levels the authority to make decisions related to their areas of responsibility.

1-9 The three main categories of inventories in a manufacturing company are raw materials, work in process, and finished goods.

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# **Managerial Accounting 9th Edition**

John A. Caspari, Pamela Caspari

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Management Accounting, 9th Edition Kim Langfield-Smith, David Smith, Paul Andon, Ronald W. Hilton, Helen Thorne, 2021-09-23 Developed for an Australian and New Zealand audience Management Accounting 9e explains the contemporary role of management accounting It takes a broad perspective in viewing management accounting as the efficient and effective use of resources demonstrating how it creates and enhances value for customers and shareholders as well as the wider aspects of business The text has been developed using cases based on real Australian and international businesses and includes numerous Real Life illustrations of current management accounting practices In keeping with the need to be industry focused the new edition includes coverage of key contemporary topics including data analytics big data and business ethics Highlights include Coverage of contemporary topics including data analytics big data and business ethics Real Life cases that reflect the growing global nature of business and Australia s role in our region End of Chapter exercises and problems including algorithmic questions and comprehensive Instructor Resource Manual **Managerial Accounting** Jerry J. Weygandt, Paul D. Kimmel, Jill E. Mitchell, 2020-10-20 Managerial Accounting Tools for Business Decision Making 9th Edition provides students with a clear introduction to the fundamental managerial accounting concepts needed for anyone pursuing a career in accounting or business The primary focus of Managerial Accounting is to help students understand the application of accounting principles and techniques in practice through a variety of engaging resources and homework exercises By connecting the classroom to the business world through real company examples an emphasis on decision making and key data analysis skills appropriate at the introductory level students are better prepared as future professionals in today s business world Custom Pub Edition of Managerial Accounting, 9th Edition Carl S. Warren, James M. Reeve, Algonquin College, Handbook of cost and management accounting Zahirul Hogue, 2010-05-28 This handbook is intended primarily for practitioners such as accountants auditors financial analysts business managers and chief executives The primary focus of this book is on techniques and concepts of cost and management accounting for strategic business decisions In order to survive in the changing business environment organizations should rethink their strategic philosophy and the role of management accounting Management accounting systems exist to help managers make economic decisions In preparing and assessing their strategic plans organizations need information on many areas of their business environment Management accounting is also in a process of change While some businesses continue to use conventional methods of costing performance measurement and cost analysis increasing numbers are adopting activity based cost allocation system strategic oriented investment decisions models and multiple performance measures such as the Balanced Scorecard This handbook focuses on both conventional and contemporary issues in cost and management accounting It presents an intriguing combination of 20 chapters separated for presentation purpose into seven themes dealing respectively with organizational planning and controls costing for business decisions pricing decisions capital budgeting decisions

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