

Buy**Tencent Holdings (0700.HK)****Return Potential: 9%**

Equity Research

The rise of Weixin: China's social networking leader; Buy**Source of opportunity**

Weixin is fundamentally altering users' communication experience on smart devices. Since its launch in Jan 2011, Weixin has established itself as China's leading mobile communication and private social networking app, providing rich media features from simple messaging to multi-user hold-to-talk to 300mn registered users. While we do not expect Tencent to meaningfully monetize Weixin in 2013E, we believe the product has become a significant component of Tencent's investment thesis, and hence incorporate its financial projection into our estimates, referencing global internet trends. Our estimates imply a HK\$30/share valuation for Weixin.

Catalyst

We reiterate our Buy rating and expect monetization to potentially be realized in three areas: **(a) Advertising.** Weixin's social network model leads to a virtuous cycle of reinforcing engagement that creates traffic inventory. **(b) Mobile gaming** has proven its revenue potential globally. We model Weixin's offerings after NHN's LINE, and expect Weixin to generate in-app revenues from micro-transactions of virtual items. **(c) While mobile commerce** remains at an early stage, we see optionality value considering the power of QR code enabling online-to-offline (O2O) services.

Valuation

We raise our 12-m target price to HK\$305 from HK\$280, based on 1.0X PEG (22X 2014E EPS off 22% 2014E-17E CAGR; previously based on 2013E-16E CAGR). We lower our 2013E/14E EPS by 4%/6% to incorporate near-term investment needed to secure Tencent's dominance in China's social networking space.

Key risks

Weaker-than-expected desktop gaming, near-term margin weakness from e-commerce investments, regulatory risks with Weixin.

INVESTMENT LIST MEMBERSHIP

Asia Pacific Buy List
GS SUSTAIN Focus List

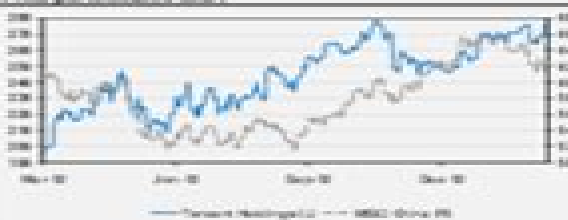
Coverage View: Neutral

Physical MktCap: HK\$1.2B (157.7M) www.gs.com Goldman Sachs & Co. LLC
Full-time: 1,000 (1,000) www.gs.com Goldman Sachs & Co. LLC

Investment Profile**Key data**

Price (USD): 215.00
12-month target price (USD): 245.00
Market cap (USD m): 1,000.00
Foreign ownership (%): --

	2011	2012	2013E	2014E
EPS (USD) New	9.52	10.52	11.52	12.52
EPS (USD) Old	9.52	10.52	11.52	12.52
EPS growth (%)	25.7	25.7	25.7	25.7
EPS (USD) Old New	9.52	10.52	11.52	12.52
PE (x)	22.5	20.5	18.5	16.5
P/B (x)	1.5	1.5	1.5	1.5
Dividend yield (%)	1.5	1.5	1.5	1.5
Dividend yield (x)	1.5	1.5	1.5	1.5
ROIC (%)	15.5	15.5	15.5	15.5

Price performance chart

Share price performance (%)	1 month	3 months	6 months	12 months
Tencent Holdings	15.5	15.5	15.5	15.5
S&P 500 Index	15.5	15.5	15.5	15.5

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enhance their skills and seasoned professionals aiming to expand their expertise Professors researchers lawyers and advisors servicing the credit industry will also find immense value in this comprehensive guide **What Happened to Goldman**

Sachs Steven Mandis,2013-09-10 This is the story of the slow evolution of Goldman Sachs addressing why and how the firm changed from an ethical standard to a legal one as it grew to be a leading global corporation In What Happened to Goldman Sachs Steven G Mandis uncovers the forces behind what he calls Goldman s organizational drift Drawing from his firsthand experience sociological research analysis of SEC congressional and other filings and a wide array of interviews with former clients detractors and current and former partners Mandis uncovers the pressures that forced Goldman to slowly drift away from the very principles on which its reputation was built Mandis evaluates what made Goldman Sachs so successful in the first place how it responded to pressures to grow why it moved away from the values and partnership culture that sustained it for so many years what forces accelerated this drift and why insiders can t or won t recognize this crucial change

Combining insightful analysis with engaging storytelling Mandis has written an insider s history that offers invaluable perspectives to business leaders interested in understanding and managing organizational drift in their own firms The Hedge Fund Book Richard C. Wilson,2011-04-12 An accessible guide to effectively operating in the hedge fund arena Hedge funds are now in the news more than a thousand times a day and yet it is hard to find clear factual information about how they operate raise capital and invest The Hedge Fund Book provides real world case studies of various hedge fund managers providing a solid foundation in specialized hedge fund knowledge for both financial professionals and those aspiring to enter this field It provides an analysis of funds within different phases of their life cycles and investment processes and examines each cycle in ways that would be informational for marketers as well as investors bankers and financial professionals who would like to learn more about day to day hedge fund operations Addresses everything you need to know about this popular segment of the financial industry within a case study format Each chapter contains several types of investment and situational analyses insights and best practices along with a review and test your knowledge section Written by a successful hedge fund consultant and head of one of the largest hedge fund networking groups in the industry with more than 30 000 members This book is required reading for participants within the hedge fund industry s leading designation program the CHP Designation If you re looking to gain a better understanding of hedge funds look no further than The Hedge Fund Book

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and training sampling quality and speed and representation learning Techniques for combining and utilizing generative models to address data scarcity and enhance data augmentation for training ML models in financial applications like market simulations sentiment analysis risk management and more Application of generative AI models for processing fundamental data to develop trading signals Exploration of efficient methods for deploying large models into production highlighting techniques and strategies to enhance inference efficiency such as model pruning quantization and knowledge distillation Using existing LLMs to translate Federal Reserve Chair s speeches to text and generate trading signals Generative AI for Trading and Asset Management earns a well deserved spot on the bookshelves of all asset managers seeking to harness the ever changing landscape of AI technologies to navigate financial markets **Walker's Manual of Western Corporations and Securities** ,1971

Connectability Fredric Steck,2025-10-28 In a world of endless new digital tools are we really more connected more successful more contented We all want relationships that move us from one positive outcome to the next reciprocal business and personal relationships that grow over time are bigger than any one transaction and bring meaning as they advance our career or enhance our personal lives These kinds of relationships take work though Cultivating connection requires care attention and a dedication to what really builds bonds between us as human beings Hint It s not the latest app or digital convenience outreach campaign In Connectability Fred Steck shares lessons learned across worlds from his successful career in sales and trading at Goldman Sachs to his years competing in western equestrian competitions to his passion for exemplary restaurants to make the case for relationship building powered by our humanity Because meaningful relationships that drive success and enrich our lives depend on our deepest human powers Powers we already possess Powers that go beyond digital technology Powers like empathy listening vulnerability and generosity which come from being present with our minds our bodies and our hearts We all have these tools We just need to use them Connectability shows us how Frontier Capital Markets and Investment Banking Temitope W. Oshikoya,Kehinde Durosinmi-Etti,2019-05-28 This book discusses the role of capital markets and investment banking in Nigeria the largest frontier market economy in the world by both population size and gross domestic product Offering a systematic framework combining conceptual principles with real practice the book enables the reader to gain useful insight into how capital markets and investment banking work in the real world of a frontier market The book provides a synopsis of the economic attractiveness financial systems intermediation and capital markets as well as the regulatory framework within a frontier market It explores capital raising through equity and underwriting and private equity paying particular attention to putting capital to work on mergers and acquisitions project and infrastructure finance and real estate finance Furthermore it analyses asset management pension industry and securities trading in a frontier market The authors use detailed case studies from Nigeria to illustrate the operations of investment banking in frontier markets The cases tables and charts serve as useful illustrations of the topics under discussion With the authors combined experience of more than 50 years as economists finance and investment

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