

# What is Lobster Ink?

In response to the overwhelming demand for service training in the premier hotels, lodges and restaurants on the continent, Let's Sell Lobster has spent over two years developing a media-based training solution based on the level of expertise, innovation and detail that has helped to establish themselves as the leading training providers in Africa.

Through in-depth research, and input from the continent's service experts, Lobster Ink has developed the ultimate resource for training staff in all aspects of Guest interaction in hospitality.

Dedicated lessons covering both best-practice procedure, as well as up-to-date, sales-oriented product knowledge will empower learners with skills, inform them with an understanding of why things are done in a particular way, and inspire them to take control of their future through continuous learning - on their own terms.



# What Does Lobster Ink Entail?

Procedural and Product Knowledge Video Lessons

Over 400 skill-specific lessons, each with detailed, real-world examples, covering Service Level 1, Wine 1 and Bar 1 in the first year, presented in a self-contained 27" iMac computer in sturning high-definition.

Mindset and Motivation

Service-oriented mindset and motivation lessons.

Full Colour Learner Manuals

Practical training and learning guides in an all-inclusive training manual for recap and further study.

Orientation Videos

Optional property-specific 'orientation video', detailing the unique aspects of your property - from food style, special offerings and procedures, to the pride, mindset and culture that makes your property special.

Yearly Updates and New Courses

Comprehensive yearly updates on increasingly-advanced skill sets - from the internationally accredited Lobster Ink. Ohe', to Guiding, Housekeeping, Front Desk and Middle Management. Each course will be upgraded year-on-year, as staff move through the content and progress through the different levels of the curriculum on their way to achieving a full accredited certificate or diploma.

In-depth Assessment and Learner Tracking

Built in testing function designed to monitor individual and group progress of staff in learning the procedural and product-knowledge aspects of their departments, roles and responsibilities. All of this, with ability to incorporate detailed staff management and progress tracking with practical and theoretical testing of the skills and understanding taught in the courses.

# **Lobster Ink Manual**

**Mary Anne Ross** 

#### **Lobster Ink Manual:**

Valentine, 1877

Wire Drag Manual Kenneth S. Ulm,1959 The Home Manual Elizabeth Nicholson. 1865 The Student's Manual **The Home Manual** Mrs. John A. Logan, 1889 Manual of the Apiary Albert John Cook, 1880 Chandler B. Beach, 1909 Manual of the apiary Albert John Cook, 2022-08-21 In Manual of the Apiary Albert John Cook offers a comprehensive guide that intertwines traditional beekeeping wisdom with contemporary practices creating a valuable resource for both novice and seasoned apiarists The book s literary style is marked by clarity and precision reflecting Cook s meticulous approach to the subject matter By addressing topics such as hive management bee behavior and the environmental impacts of beekeeping Cook situates his work within the broader context of agricultural science and environmental stewardship emphasizing the vital role bees play in our ecosystem Albert John Cook a respected figure in agricultural literature was deeply influenced by the burgeoning movements in environmental sustainability and organic farming of his time His extensive background in entomology and his practical experiences in beekeeping lend authority to this text Cook s intent to demystify beekeeping for the masses is evident throughout driven by his belief in the importance of bees for food production and biodiversity I highly recommend Manual of the Apiary to anyone interested in sustainable agriculture environmental science or simply the art of beekeeping Cook s insights not only empower readers with practical knowledge but also inspire a greater appreciation for the intricate world of bees A Manual of Domestic Economy John Henry Walsh, 1856 Cook and Housewife's Manual Christian Isobel Johnstone, 1826 The Bee-keepers' Guide. Or Manual of the Apiary Albert John Cook, 2024-05-30 Reprint of the original first published in 1882 The housekeeper's manual of cookery and domestic economy Housekeeper, 1859 The Bee-keeper's Guide Albert John Cook, 1894 **1987 Industry and Product** Classification Manual (1972/77 SIC Basis). ,1987 A Manual of Zoology for the Use of Students Henry Alleyne The Young Lady's Book Matilda Anne Planché Mackarness, 1888 Nicholson, 1870 How to train young eyes and ears, a manual of object lessons Mary Anne Ross, 1891 The young woman's book: a useful manual for everyday life Laura

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