# LANDING PAGE SUCCESS GUIDE

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# **Landing Page Success Guide**

## **Ashok Charan**

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which visitors drive the most revenue and sales leads This book offers clear explanations of practical applications drawn from the real world The author trio of Google Analytics veterans starts with a broad explanation of performance marketing and gets progressively more specific closing with step by step analysis and applications Features in depth examples and case studies on how to increase revenue from search advertising optimize an existing website prioritize channels and campaigns access brand health and more Discusses how to communicate with a webmaster or developer to assist with installation Addresses Google's conversion oriented tools including AdWords and AdSense Google trends Webmaster tools search based keyword tools and more Touches on brand tracking studies usability research competitive analysis and statistical tools Throughout the book the main emphasis is demonstrating how you can best use Google Analytics to achieve your business objectives Foreword by Avinash Kaushik Note CD ROM DVD and other supplementary materials are not included as part of eBook file Web Analytics Strategies for Information Professionals Tabatha Farney, Nina McHale, 2014-01-01 Investing time in customizing your settings in Google Analytics helps you get the most out of the detailed data it offers particularly if your library s web presence spans multiple platforms **Marketing Analytics Practitioner's Guide, The - Volume 3: Digital Marketing** Ashok Charan, 2023-09-13 As the use of analytics becomes increasingly important in today s business landscape The Marketing Analytics Practitioner's Guide MAPG provides a thorough understanding of marketing management concepts and their practical applications making it a valuable resource for professionals and students alike The four volume compendium of MAPG provides an in depth look at marketing management concepts and their practical applications equipping readers with the knowledge and skills needed to effectively inform daily marketing decisions and strategy development and implementation It seamlessly blends the art and science of marketing reflecting the discipline s evolution in the era of data analytics Whether you re a seasoned marketer or new to the field the MAPG is an essential guide for mastering the use of analytics in modern marketing practices Volume III is entirely dedicated to digital marketing The first chapter New Media covers the impact of new media on the social political and marketing landscape It outlines the new rules and perspectives leaving readers with a clear understanding of how they must adapt to succeed in the digital age The Digital Marketing chapter covers a wide range of topics related to digital tools techniques processes as well as the opportunities and challenges of digital marketing A set of chapters on social media highlight best practices to adopt on each of the networks Facebook Twitter Instagram YouTube and LinkedIn Search Engine Optimization SEO covers on page and off page optimization to increase inbound traffic and channel it through the digital marketing funnel Web Analytics covers the processes that constitute a web analytics system and deals with the use of web analytics platforms such as Google Analytics to assess the effectiveness of digital marketing in attracting and converting prospects Search Advertising covers advertising on search engines to draw prospects and lead them through the digital marketing funnel It covers topics such as the Google auction keyword strategies and practices to improve the effectiveness of search advertising The final chapter Digital

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