Chapter 13 Retailing and Wholessling

 includes all the activities involved in selling products or services directly to fine consumers for their personal, nonbusiness use 	di.
A) Franching	
B) Retailing	
C) Brokering	
Tip Wholesalour	
E) Dyninterpreduction	
Answer B	
Deff 1 Page Ref 370	
Skill Concept	
Objective: 13-1	
2) In recent years, has/twee been growing fast. This includes selling to final	
concurrent through direct small, catalogs, belephone, and the Internet.	
A) specialty stores	
B) shopping centers	
C) superstones	
D) nonstore retailing	
E) e-conumerce	
Antoner: D	
Deff. 1 Page Ref. 370	
AACEB Use of IT	
Strift Concept	
Objective 13-3	
3) is the basis of all discount operations and is typically used by sellers of conveni- goods. Retailers offering this level of service require outcomers to perform their own "locate- compare-select" process in order to assessment.	envoe
A) Limited-pervice	
B) Self-service	
C) Full-pervice	
D) Specialty-person	
E) Wholesaling	
Anone: B	
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Skill Concept	
Objective: 13-1	

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