

Required:

- (a) Kipenda Pesa ran a highly bureaucratic county government.
With reference to the above statement, evaluate six drawbacks of bureaucracy that could have contributed to the ills at XYZ County. (12 marks)
- (b) Kipenda Pesa's wife wields a lot of power and county employees follow her orders unquestionably.
(i) Identify Kipenda Pesa's wife's source of power. (1 mark)
(ii) Discuss six disadvantages of the use of power identified in (b) (i) above with respect the county government's office. (12 marks)
- (c) Many small scale suppliers closed down their businesses or have seen their businesses auctioned due to failure of XYZ County to clear their pending bills.
Explain two external environment factors or aspects that might have contributed to the closure of businesses in XYZ County. (4 marks)
- (d) (i) State BD's leadership style. (1 mark)
(ii) Examine five qualities of the leadership style stated in (d) (i) above. (10 marks)
- (Total: 40 marks)**

QUESTION TWO

- (a) Enumerate seven distinguishing features between a "project" and a "programme". (7 marks)
- (b) Assess four advantages of functional organisational structure to an organisation. (8 marks)
- (Total: 15 marks)**

QUESTION THREE

- (a) Discuss four characteristics of an effective control system. (8 marks)
- (b) (i) Explain the terms "decision making". (2 marks)
(ii) Summarise five steps of the decision making process. (5 marks)
- (Total: 15 marks)**

QUESTION FOUR

- (a) Examine four types of delegation of authority in an organisation. (4 marks)
- (b) With reference to organisational change, explain the following:
(i) Reactive change. (2 marks)
(ii) Proactive change. (2 marks)
- (c) Enumerate three types of marketing strategies. (3 marks)
- (d) Discuss the four strategic roles of leaders. (4 marks)
- (Total: 15 marks)**

QUESTION FIVE

- (a) With reference to product development, explain the following terms:
(i) Creativity. (2 marks)
(ii) Innovation. (2 marks)
(iii) Invention. (2 marks)
- (b) A great leader has to be someone who can identify and strike the right balance between what are usually two opposing ideas.
With respect to the above statement, explain five of these balances. (5 marks)
- (c) Summarise four qualities of an effective leader. (4 marks)
- (Total: 15 marks)**

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