

TENTH EDITION

Marketing Management

KNOWLEDGE AND SKILLS

J. Paul Peter • James H. Donnelly, Jr.

Marketing Management Knowledge Skills 10th Edition

J. Paul Peter



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Ahmad, 2016-07-29 This book features more than 95 papers that were presented at the bi annual Regional Conference on Science Technology and Social Sciences RCSTSS 2014 which was organized by Universiti Teknologi MARA Pahang It covers topics ranging from communications studies politics psychology education religious studies as well as business and economics The papers which have been carefully reviewed include research conducted by academicians locally regionally and globally They detail invaluable insights on the important roles played by the various disciplines in science technology and social sciences Coverage includes accounting art and design business communication economics education finance humanity information management marketing music religion social sciences and tourism Throughout clear illustrations figures and diagrams complement the research The book is a significant point of reference to academicians and students who want to pursue further research in their respective fields It also serves as a platform to disseminate research findings as a catalyst to bring out positive innovations on the development of the region

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strategic planning process and marketing's cross inter functional relationships This book helps the student integrate what they have learned about analytical tools and the 4Ps of marketing within a broader framework of competitive strategy

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