



FAIL BETTER



**Design Smart Mistakes
and Succeed Sooner**



**Anjali Sastry
Kara Penn**



HARVARD BUSINESS REVIEW PRESS

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Therese Fuhrer, Janja Soldo



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Fail Better Anjali Sastry, Kara Penn, 2014-10-14 If you're aiming to innovate failure along the way is a given. But can you fail better? Whether you're rolling out a new product from a city view office or rolling up your sleeves to deliver a social service in the field, learning why and how to embrace failure can help you do better, faster. Smart leaders, entrepreneurs, and change agents design their innovation projects with a key idea in mind: ensure that every failure is maximally useful. In *Fail Better*, Anjali Sastry and Kara Penn show how to create the conditions, culture, and habits to systematically, ruthlessly, and quickly figure out what works in three steps: 1. Launch every innovation project with the right groundwork. 2. Build and refine ideas and products through iterative action. 3. Identify and embed the learning. *Fail Better* teaches you how to design your efforts to test the boundaries of your thinking, explore crucial interdependencies, and find the factors that can shift results from just acceptable to groundbreaking or even world-changing. Practical instructions intertwined with compelling real-world examples show you how to: Make predictions and map system relationships ahead of time so you can better assess results. Establish how much failure you can afford. Prioritize project activities for disconfirmation and iteration. Learn from every action step by collecting and examining the right data. Support efficient, productive habits to link action and reflection. Distill, share, and embed the lessons from every success and failure. You may be a Fortune 500 manager, scrappy start-up innovator, social impact visionary, or simply leading your own small project. If you aim to break through without breaking the bank or ruining your reputation, this book is for you.

If You Should Fail Joe Moran, 2020-09-24 There is an honesty and a clarity in Joe Moran's book *If You Should Fail* that normalises and softens the usual blows of life that enables us to accept and live with them rather than be diminished, wounded by them. Julia Samuel, author of *Grief Works* and *This Too Shall Pass*. Full of wise insight and honesty, Moran manages to be funny, erudite, and kindly, a rare and compelling combination. This is the essential antidote to a culture obsessed with success. Read it. Madeleine Bunting. Failure is the small print in life's terms and conditions. Covering everything from examination dreams to fourth-placed Olympians, *If You Should Fail* is about how modern life in a world of self-advertised success makes us feel like failures, frauds, and imposters. Widely acclaimed observer of daily life, Joe Moran is here not to tell you that everything will be all right in the end, but to reassure you that failure is an occupational hazard of being human. As Moran shows, even the supremely gifted Leonardo da Vinci could be seen as a failure. Most artists, writers, sports stars, and business people face failure. We all will, and can learn how to live with it. To echo Virginia Woolf, beauty is only got by the failure to get it by facing what must be humiliation, the things one can't do. Combining philosophy, psychology, history, and literature, Moran's ultimately upbeat reflections on being human and his critique of how we live now offers comfort, hope, and solace. For we need to see that not every failure can be made into a success, and that's OK.

Experimental Games Patrick Jagoda, 2020-12-07 In our unprecedentedly networked world, games have come to occupy an important space in many of our everyday lives. Digital games alone engage an estimated 2.5 billion people worldwide, as of

2020 and other forms of gaming such as board games role playing escape rooms and puzzles command an ever expanding audience At the same time gamification the application of game mechanics to traditionally nongame spheres such as personal health and fitness shopping habit tracking and more has imposed unprecedented levels of competition repetition and quantification on daily life Drawing from his own experience as a game designer Patrick Jagoda argues that games need not be synonymous with gamification He studies experimental games that intervene in the neoliberal project from the inside out examining a broad variety of mainstream and independent games including StarCraft Candy Crush Saga Stardew Valley Dys4ia Braid and Undertale Beyond a diagnosis of gamification Jagoda imagines ways that games can be experimental not only in the sense of problem solving but also the more nuanced notion of problem making that embraces the complexities of our digital present The result is a game changing book on the sociopolitical potential of this form of mass entertainment

The Turn to Provisionality in Contemporary Art Raphael Rubinstein,2023-01-12 In his influential essay Provisional Painting Raphael Rubinstein applied the term provisional to contemporary painters whose work looked intentionally casual dashed off tentative unfinished or self cancelling who appeared to have deliberately turned away from strong painting for something that seemed to constantly risk failure or inconsequence In this collection of essays Rubinstein expands the scope of his original article by surveying the historical and philosophical underpinnings of provisionality in recent visual art as well as examining the works of individual artists in detail He also engages crucial texts by Samuel Beckett and philosopher Gianni Vattimo Re examining several decades of painting practices Rubinstein argues that provisionality in all its many forms has been both a foundational element in the history of modern art and the encapsulation of an attitude that is profoundly contemporary

Reflective Practice and Learning From Mistakes in Social Work Sicora, Alessandro,2017-03-08 What is a mistake in social work and how can we turn it into a positive learning experience Simply going over the events of the day is often not enough and can become overwhelming Learning from professional errors is however vital for successful reflective practice This important book presents a theoretical framework that underpins this learning along with a series of strategies for social workers to use either by themselves or as part of a group These include creating questions and narratives to enhance learning assertive techniques for receiving and offering criticism and organisational learning from mistakes With plenty of practice examples and questions for reflection this is essential reading for both social work students and practitioners and managers at all stages of their career

Entrepreneurship Heidi M. Neck,Christopher P. Neck,Emma L. Murray,2020 **Shame and Social Work** Frost, Liz,Magyar-Haas, Veronika,2020-07-01 For many service users and professionals in the field of social work shame is an ongoing part of their daily experience Providing an in depth examination of the complex phenomena of shame and humiliation this book sets out key contextual issues and theoretical approaches to comprehend shame and its relevance within social work It provides a broad understanding of shame its underlying social and political contexts and its effects on service users and professionals The book uses innovative international scholarship and

includes theoretical considerations as well as empirical findings within the field of social work It shows the importance of sensitive reflective and relationship oriented practice based on a better understanding of the complexity of shame The Entrepreneurship Movement and the University C. Sá,A. Kretz,2015-03-20 Entrepreneurship is widely embraced today in political discourse popular culture and economic policy prescriptions Several groups actively promote entrepreneurial thinking and practices in higher education This book examines how this Entrepreneurship Movement impacts higher education in Canada and the United States

Build a Successful Business: The Entrepreneurship Collection (10 Items) Joe Knight,Anjali Sastry,Anthony K. Tjan,Raymond Sheen,Jeff Weiss,2016-09-20 Learn what it takes to build a great business with this digital collection curated by Harvard Business Review it contains everything you need to know about entrepreneurship from leadership traits and a willingness to fail to financial intelligence and tips for building a business case Includes Financial Intelligence for Entrepreneurs Fail Better Heart Smarts Guts and Luck Entrepreneur s Toolkit HBR on Entrepreneurship HBR Guide to Building Your Business Case HBR Guide to Negotiating How I Did It and the Harvard Business Review articles Five Stages of Small Business Growth and Why Entrepreneurs Don t Scale

Fallibility and Fallibilism in Ancient Philosophy and Literature Therese Fuhrer,Janja Soldo,2023-12-18 Mankind s constant struggle with physical as well as mental weaknesses is omnipresent in ancient literature misconduct wrongdoing failure and experiences of contingency are anthropological phenomena Ancient ethics epistemology and natural philosophy have developed different theoretical approaches and guidelines on how to act and how to overcome all kinds of problems Christian theology on the other hand has explained moral failure as a symptom of original sin comparing decline and destruction to a burden from which mankind is relieved only at the end The contributions explore how ancient philosophical texts both pagan and Christian explain conceptualize and integrate the myriad manifestations of human fallibility into the different philosophical schools The focus is on anthropological ontological and theological concepts that analyse and reflect human fallibility as well as on the textual and linguistic representation of the phenomenon in ancient literature Several contributions in the volume explore literary texts that discuss or illustrate the philosophical dimension of fallibility such as satire s or tragedy s often exaggerated depiction of human weakness

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