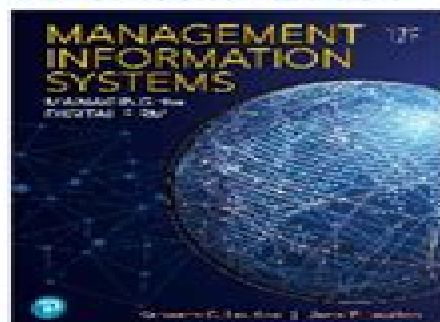


Management Information Systems: Managing the Digital Firm

Seventeenth Edition



Pearson

Chapter 10

E-commerce: Digital Markets, Digital Goods

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1

Learning Objectives

- 10.1** What are the unique features of e-commerce, digital markets, and digital goods?
- 10.2** What are the principal e-commerce business and revenue models?
- 10.3** How has e-commerce transformed marketing?
- 10.4** How has e-commerce affected business-to-business transactions?
- 10.5** What is the role of m-commerce in business, and what are the most important m-commerce applications?
- 10.6** What issues must be addressed when building an e-commerce presence?
- 10.7** How will MIS help my career?

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develop the ecosystem and create customer value to implement digital strategies that increase profits Managing Digital Transformation is unique in its approach combining rigorous academic theory with practical insights and contributions from companies that are according to leading academic thinkers at the forefront of global best practice in the digital transformation It is a recommended reading both for practitioners looking to implement digital strategies within their own organisations as well as for academics and postgraduate students studying digital transformation strategy and marketing

Digital Transformation, Perspective Development, and Value Creation Małgorzata Pańkowska, 2023-10-02 This edited collection aims to provide relevant theoretical frameworks and the latest empirical research findings in the area of business management It covers case studies provided by teachers visiting the University of Economics in Katowice Poland within Erasmus and CEEPUS Programmes Over 12 years approximately 25 teachers have been coming year by year to Katowice presenting their monographic lectures and participating in seminars on their research results and educational achievements This book contains descriptions of case studies elaborated by Erasmus and CEEPUS teachers illustrating that the case study is a method of research as well as a method applied in education and emphasizing the value of qualitative methods by example of case studies The key benefit of qualitative research is that it allows a researcher to perceive and understand context within which decisions and actions take place Hence to understand peoples motivations their reasons their actions and the context for their beliefs and actions qualitative research is the best route Assuming that business organizations as well as individuals are entirely linked together via the Internet a new approach to business communication and marketing business modelling and management are developed to reveal an increase of business synergy effects the alignment of information and communication technologies ICT and business and social value creation as well as sustainability and environment protection Through this book readers have an opportunity to learn about relevance and rigor in qualitative research and how the case study can be applied in various organizational contexts

**INFORMATION SYSTEMS
MANAGEMENT IN BUSINESS AND DEVELOPMENT ORGANIZATIONS** HAREKRISHNA MISRA, 2013-06-03

Management Information Systems MIS has fast emerged as a multi disciplinary area having strategic interfaces to achieve organizational objectives This comprehensive book discusses the underlying principles of business and development organizations identifies their core areas and prescribes approaches to develop MIS Divided into five parts Part I Understanding Organizations for MIS deals with organizational issues and focuses on the rationale behind creating organizations especially business and development organizations to understand their distinguishing features Part II Systems Approach to Organizations covers conceptualization identification design and development of Information System IS for the organization in order to have better systems in place to support organizational goals Part III Understanding MIS discusses the relevance of MIS in organizations and the forms it can take to meet the strategic needs of the respective organizations Part IV Understanding Information Technologies describes possible approaches to plan identify and deploy ICT in the

acquiring organizations and provides insight into the barriers that creep in during identification and deployment of IS and ICT keeping in view the organizational objectives Part V Planning and Implementation of MIS concludes with a discussion on preparation of MIS plan and issues related to its implementation The book is intended for the postgraduate students of management specializing in rural management and IT Key Features Describes life cycle approach and systems approach to organizations Contains a large number of case studies Provides real life examples to put the concepts in the right perspective

Geospatial Technologies for Land Degradation Assessment and Management R. S. Dwivedi, 2018-10-17 The constant growth of the world's population and the decline of the availability of land and soil resources are global concerns for food security Other concerns are the decrease in productivity and delivery of essential ecosystems services because of the decline of soil quality and health by a range of degradation processes Key soil properties like soil bulk density organic carbon concentration plant available water capacity infiltration rate air porosity at field moisture capacity and nutrient reserves are crucial properties for soil functionality which refers to the capacity of soil to perform numerous functions These functions are difficult to measure directly and are estimated through indices of soil quality and soil health Soil degradation its extent and severity can also be estimated by assessing indices of soil quality and health Geospatial Technology for Land Degradation Assessment and Management uses satellite imagery and remote sensing technologies to measure landscape parameters and terrain attributes Remote sensing and geospatial technologies are important tools in assessing the extent and the severity of land and soil degradation their temporal changes and geospatial distribution in a timely and cost effective manner The knowledge presented in the book by Dr R S Dwivedi shows how remote sensing data can be utilized for inventorying assessing and monitoring affected ecosystems and how this information can be integrated in the models of different local settings Through many land degradations studies land managers researchers and policymakers will find practical applications of geospatial technologies and future challenges The information presented is also relevant to advancing the Sustainable Development Goals of the United Nations towards global food security

Managing Digital Governance Yu-Che Chen, 2017-07-20 Managing Digital Governance provides public administrators with a comprehensive integrated framework and specific techniques for making the most of digital innovation to advance public values The book focuses on the core issues that public administrators face when using information and communication technologies ICTs to produce and deliver public service and to facilitate democratic governance including efficiency effectiveness transparency and accountability Offering insight into effectively managing growing complexity and fragmentation in digital technology this book provides practical management strategies to address external and internal challenges of digital governance External challenges include digital inclusiveness open government and citizen centric government internal ones include information and knowledge management risk management for digital security and privacy and performance management of information technologies Unique in its firm grounding in public administration and management literature and its synergistic

combination of theory and practice Managing Digital Governance identifies future trends and ways to develop corresponding capacity while offering enduring lessons and time tested digital governance management strategies This book will serve as an invaluable resource for students scholars and practitioners in public administration management and governance who aspire to become leaders equipped to leverage digital technologies to advance public governance *Entrepreneurship and Digital Transformation: Managing Disruptive Innovation in a Changing Environment* Víctor Jesús García Morales,Aurora Garrido-Moreno,Nigel Lockett,Rodrigo Martín-Rojas,2022-02-02 Managing Digital Transformation Daniel Wittenstein,2022-02-25 The digital transformation of the business environment and its impact on firm performance is of central interest in economics and management However it is still an open question how firms should optimally align their business models and strategies for the digital era Daniel Wittenstein investigates this question by generating novel insights from hidden champions and by developing a machine learning based approach for measuring firm level digitalization

Management Information Systems Kenneth C. Laudon,Jane Price Laudon,2002 M anagement Information Systems contains a wealth of pedagogical features to facilitate student comprehension helping to review and reinforce key concepts as well as promoting problem solving skills **Digital Transformation of the Financial Industry** Slađana Benković,Aleksandra Labus,Miloš Milosavljević,2023-01-29 This book presents a collection of state of the art research findings on the digital transformation of financial services Digitalization has fundamentally changed financial services and has a tendency to reshape the landscape of the financial industry in an unprecedented manner Over the last ten years the development of new financial technologies has contributed to the creation of new business and organizational models along with new approaches to service delivery By encompassing significant conceptual contributions innovations in methods and techniques and by delineating the main applications of digital transformation in Central and Eastern Europe CEE the volume extends current knowledge on digital transformation in the financial industry The book is divided into two parts The first part provides a social science perspective on digital transformation in the financial industry The second part provides the most recent evidence on how financial technologies are transforming financial services on the markets and how the adoption of modern information technologies fosters setting up new financial services Further this part outlines new approaches to digital transformation in the financial industry This book will appeal to students scholars and researchers of finance monetary economics and business as well as practitioners interested in a better understanding of the digital transformation of financial services new financial technologies and innovations in finance *Routledge Handbook on Information Technology in Government* Yu-Che Chen,Michael J. Ahn,2017-02-17 The explosive growth in information technology has ushered in unparalleled new opportunities for advancing public service Featuring 24 chapters from foremost experts in the field of digital government this Handbook provides an authoritative survey of key emerging technologies their current state of development and use in government and insightful discussions on how they are reshaping and influencing the future of

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Smart and Sustainable Supply Chain and Logistics – Challenges, Methods and Best Practices Paulina Golinska-Dawson,Kune-Muh Tsai,Karolina

Werner-Lewandowska,2023-01-25 The application of artificial intelligence methods and the increasing digitalization of the processes in a supply chain contribute the more seamless flow of materials and information The disturbances in global supply chain during pandemic put pressure on companies to improve the existing operations The Sustainable Development Goals put pressure on local and global markets to reduce carbon dioxide emissions and to implement a more resource efficient business model Integration of physical and cyber systems is necessary to achieve more environmentally friendly efficient logistics and supply chain operations This book presents the contemporary issues of sustainability and integration of physical and information flow in supply chain In the individual chapters the authors discuss new qualitative and qualitative theoretic methods models and present case studies from business practice This book might be a valuable source of knowledge for the academics PhD students and practitioners to deepen their knowledge in the field of logistics and SCM *ActiveBook, Management Information Systems* Kenneth C. Laudon,Jane Price Laudon,2003-08

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