

## Summary

Revenue

\$47.7Bil

+11%

GAAP Net Loss

\$2.96Bil

vs. income of \$2.10Bil

GAAP Loss Per Share

\$1.64

vs. EPS of \$1.59

Adjusted EPS

\$1.92

+55%

## Segment Revenue - Percent Change



GM North America

+12%



GM International Operations

+1%



GM Financial

+11%

## Revenue Mix



## Vehicle sales by Region (in thousands)

## North America



## Asia/Pacific, Middle East and Africa



## South America



## Balance Sheet

Cash, cash equivalents  
and restricted cash

\$22.9Bil

Automotive  
Long-term debt

\$13.3Bil

“As we look to the year ahead, we will continue to allocate capital consistently and in a balanced manner, and our vehicle portfolio will continue to get stronger. For example, we will offer three stunning new Cadillac EVs – the ESCALADE IQ, OPTIQ and VISTIQ – and we’re targeting further improvements in EV profitability as we continue to scale.”

- Mary Barra, CEO

## Other Highlights



Operating income

\$1.5Bil

+67%



Costs and expenses

\$46.2Bil

+10%



Adjusted EBIT

\$2.50Bil

+43%



Auto operating cash flow

\$4.76Bil

+2%



Adjusted auto free cash flow

\$1.82Bil

+36%



Worldwide market share

7.1%

(All comparisons are on a year-over-year basis, unless otherwise stated)

# Gm 20q4 Earnings Report

**Nicholas Ind**



## Gm 20q4 Earnings Report:

Business Ethics K. Praveen Parboteeah, John B. Cullen, 2018-10-16 A foundational text for the modern business student and an essential instructor resource this book presents a thorough and comprehensive introduction to business ethics Taking a strategic stakeholder approach one that emphasizes how important it is to balance multiple stakeholders needs students will develop the critical skills they need to analyze and solve complex ethical issues while ensuring overall business success The second edition retains Business Ethics strong balance of theory and practice but incorporates several new features including Fresh cases ensuring students are exposed to the most topical real world examples A global view with examples from international and emerging markets and coverage of ethical standards from around the world An expanded chapter on individual ethical decision making as well as a new chapter devoted to ethical theory A renewed emphasis on the popular boxed features with more integration of newer case studies and the addition of Emerging Market Business Ethics Insights The latest data on business ethics and ethics related issues from a variety of reputable sources A comprehensive set of lecture slides test questions and instructor notes provide additional material for the classroom

**Product Lifecycle Management (Volume 2)** John Stark, 2015-10-30 This second volume moves beyond a general introduction to product lifecycle management PLM and its principal elements to provide a more in depth analysis of the subjects introduced in Volume 1 21st Century Paradigm for Product Realisation Providing insights into the emergence of PLM and the opportunities it offers key concepts such as the PLM Grid and the PLM Paradigm are introduced along with the main components of PLM and the associated characteristics issues and approaches Detailing the 10 components of PLM objectives and metrics management and organisation business processes people product data PDM systems other PLM applications facilities and equipment methods and products it provides examples and best practices The book concludes with instructions to help readers implement and use PLM successfully including outlining the phases of a PLM Initiative development of PLM vision and strategy documentation of the current situation description of future scenarios development of implementation strategies and plans implementation and use The main activities tasks methods timing and tools of the different phases are also described

**Health Promotion for Children and Adolescents** Maya Rom Korin, 2016-08-11 This timely volume surveys the broad spectrum of interventions used in health promotion and shows how they may be tailored to the developmental needs of children and adolescents Its multilevel lifespan approach reflects concepts of public health as inclusive empowering and aimed at long and short term well being Coverage grounds readers in theoretical and ecological perspectives while special sections spotlight key issues in social and behavioral wellness dietary health and children and teens in the health care system And in keeping with best practices in the field the book emphasizes collaboration with stakeholders especially with the young clients themselves Among the topics covered Child mental health recent developments with respect to risk resilience and interventions Health related concerns among children and adolescents with ADD ADHD Preventing risky

sexual behavior in adolescents Violence affecting youth pervasive and preventable Childhood and adolescent obesity Well being of children in the foster care system Health Promotion for Children and Adolescents is a necessary text for graduate or advanced undergraduate courses in public health education medicine psychology health education social work curriculum nutrition and public affairs It is also important reading for public health professionals researchers in child health health education and child psychology policymakers in education and public health and teachers **Accounting** Paul D.

Kimmel, Jerry J. Weygandt, Donald E. Kieso, 2010-12-01 With this fourth edition accountants will acquire a practical set of tools and the confidence they need to use them effectively in making business decisions It better reflects a more conceptual and decision making approach to the material The authors follow a macro to micro strategy by starting with a discussion of real financial statements first rather than starting with the Accounting Cycle The objective is to establish how a financial statement communicates the financing investing and operating activities of a business to users of accounting information This motivates accountants by grounding the discussion in the real world showing them the relevance of the topics covered to their careers **Branding Inside Out** Nicholas Ind, 2017-10-03 Internal branding is the cultural shift that occurs within an organization when employees become more customer focused By getting employees to truly commit to a brand s ideology internally companies will find that their brand messages are conveyed externally much more effectively Branding Inside Out is a multi contributor text containing chapters from an array of senior professionals and academics edited by the renowned branding expert and prolific author Nicholas Ind Branding Inside Out contains both new thinking and new practice on internal branding The new thinking chapters in the book feature original research on the principles that underpin effective internal branding programmes while the new practice chapters provide examples of how such companies as Patagonia NN Group and Adidas both attract new employees and build employee engagement Taken together these contributions and case studies form a vital book to help any marketer understand and implement successful internal branding programmes and win the active involvement of their people Online resources include supporting PowerPoint slides and case studies for each chapter

**Handbook of Research on Acceleration Programs for SMEs** Lisboa, Inês, Teixeira, Nuno, Segura, Liliane, Krulický, Tomáš, Machová, Veronika, 2022-12-19 The international financial crisis of 2007 and 2008 and the situation caused by the COVID 19 pandemic have had a great impact on many firms financial needs Simultaneously several emerging countries have bet on boosting private initiatives as a way to diversify their economies and create jobs and wealth for their populations New forms of financing have appeared that have impacted the firm s capital structure cost of capital and access to finance by underprivileged communities that are normally outside the formal economy The Handbook of Research on Acceleration Programs for SMEs provides and shares knowledge on the financial mix alternative forms of finance capital structure and more It calls attention to relevant challenges financial institutions and governments to guarantee funds and economic and social development with new competencies innovations new ways of investing entrepreneurship and business

models with new public policies Covering topics such as earnings management capital structure and foreign exchange this major reference work is an essential resource for government officials business leaders and executives economists sociologists students and faculty of higher education librarians researchers and academicians **Barron's National Business and Financial Weekly** ,1947 *DASAR-DASAR AKUNTANSI. Terapan: Pendekatan SAK ETAP dan PSAK* Ricky, S.E., M.Ak.,2025-05-23 Accounting General Motors Annual Report General Motors Corporation,1985 **Annual Report of General Motors Corporation** General Motors Corporation,1976

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