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**Amy Goldschlager**



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DuBrin, Andrew Du Brin, 1990-07 Discusses the use of effective political techniques for surviving in the corporate world offering proven strategies for gaining power and visibility and examples of courses of action and solutions for various office scenarios

**The Office Politics Handbook** Jack Godwin, 2013 If you sincerely want to enhance your comfort when involved with others especially in your work setting *The Office Politics Handbook* is a must read Bernice Bass de Martinez PhD California State University Sacramento Regardless of the size of your organization or your position in it *The Office Politics Handbook* provides useful insights about the inevitable reality of organizational politics and how to not only survive but succeed This is a resource for individuals as well as mentors and executive coaches who are seeking a framework to dialogue and problem solve with their clients on how to overcome career hurdles Shirley J Daniel Ph D Director Pacific Asian Management Institute University of Hawai i at Manoa *The Office Politics Handbook* is for business executives managers consultants lawyers agents editors and anyone who wants to become more politically astute more powerful and more successful This is not a book on political game playing it is for people who hate power games but who know that politics takes place in every organization and want to make sure they wind up on top of the heap not at the bottom of the barrel This book will explain why people are political animals and why they engage in power seeking behavior It will also discuss different instruments of power to help you understand the cultural and collective forces at work in human nature and the occasionally aggressive characteristics of the political animal *The Office Politics Handbook* will show you how to Cultivate your political skill Exercise power beyond your place in the organizational chart Defend yourself against political attacks Know when to fight when to retreat and when to lead

**Office Politics** Rebecca Wolfe, 1997 Designed to be used by workers at all levels this innovative new book addresses both the positive and negative aspects of office politics It not only explains why political situations are so common it also shows how you can use them to your benefit Learn how to confidently and diplomatically respond to unfair situations and even how to recover from your own political blunders Discover the five simple rules of office politics that will enhance your career The importance of mutual understanding and respect in dealing with office politics is emphasized but tips of recognizing devious tactics are also provided Coverage includes To discuss the need for being political in the workplace To explain positive political techniques To explain strategies of political negotiating To discuss negative politics and to show how to deal with them

*Winning Office Politics* Jenison Oliver, 2023-03-19 *Winning Office Politics* A Research Based Guide to Mastering the Game is an insightful and practical resource for professionals seeking to successfully navigate the complex world of office politics Drawing from renowned management journals and research articles this book delves into the nature and dynamics of office politics ethical decision making strategies for career advancement and promoting a positive political climate within organizations Author Jenison Oliver combines her extensive experience and passion for organizational science to provide readers with valuable tools and strategies to master office politics drive success and create lasting impact in their professional lives

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**The End of Office Politics as Usual** Lawrence B. MacGregor Serven,2002 Publisher Fact Sheet Examines the crippling effects of infighting backbiting on an organization then shows readers how to analyze transform the corporate values ingrained corporate processes that allow office politics to flourish

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